



# CONSIDO

## To purchase a property in London



**We will meet up with you or contact you to discuss all your requirements such as location, size of property, flat/house, freehold/leasehold and most importantly your budget for the purchase.**

When we have gathered all vital information we will do our searches, that is done through professional channels, local Estate Agents and private sources. We preview all objects and assess the suitability; if it is of interest we arrange a viewing.

When you have found the flat/house you want to purchase we negotiate the price and terms of contract for you. As we are acting on your behalf it is more likely that we are successful in this process, we can present you as a good buyer better than you would be able to do by yourself. We have extensive experience in negotiating with Estate Agents and sellers; we know the psychology of the process.

Through our network we can recommend solicitors and surveyors in order to proceed swiftly when an offer has been accepted. Please know that Consido has no remunerations from other suppliers, meaning we are totally independent. Until Exchange of Contract has been completed there is no binding agreement (except for exclusivity agreement with limited security) therefore it is of essence to handle this process as speedy and professionally as possible.

Completion means that ownership will be transferred to you and you can move in, this normally happens a few weeks after exchange of contract or by mutual agreement.

We manage this whole process from search – viewing – negotiating – exchange – completion.

Our fee is 1% of the purchase price + VAT.

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